

~~Cont. for Dumpmaster~~

SALES BULLETIN

BUFFALO METAL CONTAINER CORPORATION
Detachable Container DivisionBourles
Competition

TO: All Sales Personnel

DATE:

March 1, 1959

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FROM: A. E. Bausenbach

SUBJECT: Revised prices - Bausenbach "Tilt-Over Type," Detachable Containers; 1 to 6 cubic yard capacity for use with front-end loading refuse collection compactors.Note: This price list supersedes and obsoletes price list RBU-13 of December 23, 1958.

Our new line of containers are interchangeable with the containers supplied by Dempster Bros., Inc. for use with the Dempster-Dumpmaster CA Type 24G Self-Loading (Front-end) Compactors. In addition, these containers are also adaptable for use with the "E" Model "Economy" Compactor (Econ-O-Packer.)

All prices quoted are F.O.B. Factory, Buffalo, N.Y. In the areas where freight costs from (Dempster) Knoxville, Tennessee to destination are lower than from Buffalo, N.Y., Buffalo Metal Container Corporation will absorb the freight differential and will allow full credit for same upon payment of invoice.

All prices quoted are without casters. Where casters are desired, same are shipped unmounted inside of the containers (or, the representative may if he so desires supply and ship same direct to customer from his alternate source).

The selling prices prevailing are as follows:

- "A" List Price, based on LCL shipments on small quantities
- "B" List-less 5% based on carload shipments of 20 containers or more
- "C" List-less 10% based on a purchase contract for the purchase of more than one carload (60) of containers (in carload lots) to be delivered within a period of six months.
- "D" List-less 15%, based on a purchase contract for the purchase of a minimum of six carloads (120) of containers to be delivered in carload lots within a period of less than one year.

The commission schedule applying to "A" is 15%; "B" - 12½%; "C" 10%; and "D" - 7½%. On sales through dealers the discounts on LCL shipments is list - less 15% (Reps. commission 7½%) and on Carload shipments, to dealers, list - less 20% (Reps. commission 5%).

Terms: on all sales

- 5% Cash Discount, for check with order
- 2% Cash Discount, for check before shipment
- or Net, sight draft bill of lading

Description	"A"	"B"	"C"	"D"	Approx. Shipping Weight
<u>Refuse Collection Containers</u>					
One Cubic Yard - Top Loading w/Top Lids, Capacity 650#	149.00	141.55	134.10	126.65	305#
Two Cubic Yard - Top Loading w/Top Lids Capacity 650# per yd. (1300#)	197.00	187.15	177.30	167.45	495#
Two Cubic Yard - Top Loading w/Top Lids, Low Construction Capacity 650# per yd. (1300#)	197.00	187.15	177.30	167.45	495#
Three Cubic Yard - Top Loading w/Top Lids, Low Construction Capacity 650# per yd. (1950#)	265.00	251.25	238.50	225.25	675#
Four Cubic Yard - Top Loading w/Top Lids, Low Construction Capacity 550# per yd. (2200#)	317.00	301.15	285.30	269.45	755#
Three Cubic Yard - End Loading w/End Doors & Top Lids Capacity 650# per yd. (1950#)	303.00	287.85	272.70	257.55	650#
Four Cubic Yard - End Loading w/end Doors & Top Lids Capacity 550# per yd. (2200#)	329.00	312.55	296.10	279.65	755#
Five Cubic Yard - End Loading w/end Doors & Top Lids Capacity 425# per yd. (2125#)	365.00	346.75	328.50	310.25	860#
Six Cubic Yard - End Loading w/end Doors & Top Lids Capacity 325# per yd. (1950#)	399.00	379.05	359.10	339.15	960#
Three Cubic Yard - Open Front w/hinged Baffle, (collection type) Capacity 650# per yd. (1950#)	251.00	238.45	225.90	213.35	595#

Accessories

<u>Casters for above Containers</u>	"A"	"B"	"C"	"D"	Approx. Shipping Weight
Two - 6" swivel and two 6" rigid rubber tired casters - w/replaceable tires, capacity 650# ea. (2600#)	48.00	45.60	43.20	40.80	25#
Outriggers for end mounting casters, per container	18.00	17.10	16.20	15.30	20#
One Drain Plug & Nipple (approx 2") installed	2.50	2.38	2.25	2.12	1#

Note: A special price list will be published on The "Economy" System Containers (Econ-O-Bins) at a later date.

Delivery: 30 to 60 days after receipt of formal order together with all specific details.