

A. E. Bausenbach

(Buffalo Metal Container Corp.)

J. E. McDonald

RBU-38

BAUSENBACH-MCDONALD
35 Roetzer Street
Buffalo 11, N.Y.
(Phone Bailey 3944)

"This Bulletin"
SUPERSEDES
RBU-26

3/1/59

"E C O N O M Y C O M P A C T O R"

The "Economy System", Hydraulic Compaction Bodies

Suggested List Prices
(Subject to change without Notice)

*Compactor with 2000# Capacity Front Loader

<u>Model</u>	<u>Body Length</u>	<u>Weight</u>	<u>Capacity</u>	<u>CA</u>	<u>G.V.W.</u>	<u>Price</u>
2E1424	14 Ft.	7,400#	24 cu. yds.	108"		\$ 6,625.00
2E1628	16 Ft.	8,200#	28 cu. yds.	126"		7,050.00
2E1832	18 Ft.	9,000#	32 cu. yds.	143"		7,575.00
2E2036	20 Ft.	9,800#	36 cu. yds.	167"		8,200.00
2E2240	22 Ft.	10,400#	40 cu. yds.	191"		8,925.00

*With 4000# Front Loader

(Used with 9000# to 11,000# Front Axle)

4E1424	14 Ft.	7,900#	24 cu. yds.	108"		\$ 7,975.00
4E1628	16 Ft.	8,700#	28 cu. yds.	126"		8,400.00
4E1832	18 Ft.	9,500#	32 cu. yd.	143"		8,925.00
4E2036	20 Ft.	10,300#	36 cu. yds.	167"		9,550.00
4E2240	22 Ft.	10,900#	40 cu. yds.	191"		10,275.00

*With 6000# Front Loader

(Used with 11,000# to 15,000# Front Axle)

6E1424	14 Ft.	8,400#	24 cu. yds.	108"		\$ 9,425.00
6E1628	16 Ft.	9,200#	28 cu. yds.	126"		9,850.00
6E1812	18 Ft.	10,000#	32 cu. yds.	143"		10,375.00
6E2036	20 Ft.	10,800#	36 cu. yds.	167"		11,000.00
6E2240	22 Ft.	11,400#	40 cu. yds.	191"		11,725.00

In addition to the above the following charges apply:

- | | |
|--|-----------|
| 1. Federal, State & Local Taxes | |
| 2. Mounting Body at San Diego or Buffalo Plants | \$ 250.00 |
| 3. Build up Rear Main & Helper Springs (if required) | 100.00 |
| 4. Build up Front Springs (if required) | 75.00 |
| 5. Lengthening or Shortening Wheelbase (if required) plus parts | 150.00 |
| *6. Manual operated Hopper Cover, complete mounted at the factory | 475.00 |
| *7. Automatically operated Hopper Cover, complete mounted at the factory | 950.00 |
| *8. Wash-out Tank (ASME) installed | 375.00 |
| *9. Auxiliary, outside controls | 125.00 |
| 10. An additional charge of \$250.00 is made for mounting bodies on trucks with conventional cabs. | |
| 11. <u>Note:</u> West Coast Mirrors are required on all jobs as well as the regular set of side mirrors. | |
| 12. All vehicles should be equipped with power steering, especially where the intended user contemplates making collections in alleys and residential areas. | |

Note: The items marked (*) are subject to Federal Excise Tax

Terms: 5% "Cash Discount" for check with order, or 20% down, balance "Cash in Advance", prior to shipment/delivery.

Prices are F.O.B. San Diego, California

Delivery: 30 to 60 days after receiving formal order together with all specific details

Note: Deliveries from the Buffalo Plant are expected to begin in May. Such deliveries will be F.O.B. Factory, Buffalo, N.Y.

Summary: Our new price structure is very competitive. Furthermore, with the new Buffalo Metal Container deals B, C & D of Bulletin RBU-37 tied in with the body sale you are in an enviable position to consummate the deal.

Note: Should any of you have quotes out that will be affected by this price change, let us know immediately. We will cover all quotes up through the 16th of March on any deals that you may be working on. After that date, this price list shall be construed as being in full effect.

The Commissions payable are the same and are in proportion to the discounts allowed as noted in previous bulletins.

The Sales Discounts offered a regular dealer on Compactor Bodies is 15%, and on special occasions where a demonstrator deal is involved, the discount on Demonstrators is 20%.

This bulletin substantially stabilizes our future price structure. We wish you well and trust that you will obtain your share of orders.

Sincerely

A. E. BAUSENBACH

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